



HAVANA YUKTA SOLUTIONS

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Memorandum of Understanding

Between

THE PRINCIPAL

The Principal, MES Institute of Management, Rajajinagar, Bengaluru.

and

The Director, Havana Yukta Solutions, Rajajinagar,
Bengaluru

This Memorandum of Understanding (MOU) made and executed on **27-10-2021** sets for the terms and understanding between **The Principal, MES Institute of Management, Rajajinagar, Bengaluru.** and **The Director, Havana Yukta Solutions, Rajajinagar, Bengaluru** to conduct course in **Tally. ERP 9 with GST**, at college premises for Degree Candidates for the academic year 2021-22

Havana Yukta Deliverables:

- **software will be installed in all the networking systems one day before the commencement date**
- **Programme Content & Schedule**
- **Course Material to every Student enrolled under this engagement**
- **Programme execution through experienced faculty**
- **Certificate to every Student who has successfully completed the course and taken the assessment conducted by Tally Education (P) Ltd.,**
- **Placement Assistance at HAVANA YUKTA SOLUTIONS for students enrolled under this engagement.**
- **Branding in the college premises. Renewal every year.**





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College's Deliverables:

- Total number of students enrolled should be minimum 40 per batch and will be divided into the batches as per the Lab infrastructure and Timings
- The college has agreed to pay revised course fees is Rs.2500/- per candidate for Learning Tally. ERP 9 course with GST.
- 5% will be deducted by the college from the total course fees for the Maintenance of Systems
- Payment will be made after completion of each batch.
- Minimum of 45 hours to be provided for the Tally integrated programme from (2 hours / day).
- 85% attendance and HAVANA YUKTA SOLUTIONS Standards are mandatory to obtain the certificate.
- Computer Systems should be provided with Networking
- Classroom with LCD Projector for Theory classes
- Branding in the college premises.
- Payments to be made in favour of "Havana Yukta Corporate Solutions"

This MOU shall become effective upon signature by the authorized officials from MES INSTITUTE OF MANAGEMENT, RAJAJINAGAR, BENGALURU and HAVANA YUKTA SOLUTIONS, RAJAJINAGAR, BENGALURU and will remain in effect until modified or terminated by any one of the partners by mutual consent. In the absence of mutual agreement by the authorized officials from THE PRINCIPAL, MES INSTITUTE OF MANAGEMENT, RAJAJINAGAR, BENGALURU and HAVANA YUKTA SOLUTIONS, RAJAJINAGAR, BENGALURU.





HAVANA YUKTA SOLUTIONS

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Contact Information

Partner name: THE PRINCIPAL, MES INSTITUTE OF MANAGEMENT,
RAJAJINAGAR, BENGALURU.
Partner representative: Dr. Sharada .S
Position: PRINCIPAL
Address: MES INSTITUTE OF MANAGEMENT, RAJAJINAGAR, BENGALURU.
Telephone:9008723053
E-mail: mesinstitute@gmail.com

Partner name: HAVANA YUKTA SOLUTIONS, RAJAJINAGAR, BENGALURU
Partner representative: Sandhya V
Position: Director
Address: # 197, 68th Cross, 5th Block, Rajajinagar, Bengaluru-10
Telephone: 9008336646
E-mail:info@havanayukta.com

Sharada S

(Partner signature)
(Partner name, organization, position)

Date: 27/10/2021

MES Institute of Management
Rajajinagar, Bangalore-560 010



Sandhya

(Partner signature)
(Partner name, organization, position)

Date: 27/10/2021

Witness:



The Knowledge of Future...

Xplore Consultancy Services (P)

Date: 14th Jul 2021

Place: Bangalore

Memorandum of Understanding

Between Department of Management Studies, MESIOM and Xplore Consultancy Services



This Memorandum of Understanding (MOU) sets for the terms and understanding between MESIOM and Xplore Consultancy Services to conduct workshop for 6th Semester Degree Students (BCom & BBA) for 2020 - 2021 batch as agreed and the roles and responsibility for both the partners are as follows:

Background:

Xplore Consultancy Services through existing services have access to the fresh graduates.

MESIOM trains and coaches BCom and BBA Students.

Xplore Consultancy Services can utilize their existing platform and provide value added courses based on Industry requirements to the 6th Semester BCom and BBA Students. Thus Xplore Consultancy Services can work as an extended training arm for MESIOM.

Purpose:

The goal for this MOU is to guide the role and responsibility for both parties and enhance the opportunity to train more students for the corporate jobs and also enhance the student's knowledge.

The above goals will be accomplished by undertaking the following activities:

1. MESIOM will facilitate training workshops for Xplore Consultancy Services.
2. Xplore Consultancy Services will work as extended Training partner by providing awareness/seminars/workshops on corporate job opportunities.
3. Name of Xplore's workshop is "Stepping to the Corporate World"
4. Xplore Consultancy Services will have to engage MESIOM 6th Sem students for 30 hrs between 14th July 2021 - 19th July 2021
5. Xplore to kick start the workshop on 14th Jul 2021
6. Xplore should include both theory and activities during the training.



Xplore Consultancy Services (R)

The Knowledge of Future ...

7. Xplore should provide the stationary to students during the training.
8. Xplore should provide participation certificates to the participants.
9. Xplore Consultancy Services can explore opportunity to **assist eligible candidates for placements**
10. MESIOM has agreed to pay Rs.25,000/- per day
11. MESIOM should facilitate for payment after the workshop through Cash/Cheque.

Training Course Content:

- Ice Breakers
- Goal Setting
- General Aptitude
 - Includes Quick Math
- Communicative Skills
 - Grammar with Fun
 - Art of Public Speaking
 - Art of Questioning
 - Email Skills
 - Presentation Skills
 - Assertive Communication
 - Comprehension Skills
 - Business English
- Motivation Skills
- Memory Skills





Xplore Consultancy Services (P)

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Contact Information



Partner 1 - MESIOM

Partner representative - The Principal

Address - MESIOM, Rajajinagar, Bangalore - 560010

Telephone - 9008723053

E-mail - sharadhapasanna@gmail.com

Sharada S

Signature

PRINCIPAL

MES Institute of Management

Rajajinagar, Bangalore - 560010

Partner 2 - Xplore Consultancy Services

Partner representative - Mr. Rajendra Kulkarni

Address - #5, 3rd cross, 3rd block, 3rd stage, Basaveshwaranagar - 560079

Telephone - 9845251996

E-mail - xplore_cs@yahoo.com

For Xplore Consultancy Services

K. Rajendra
Proprietor

Signature

Witness 1: *Harini M.S.*

Name:

Harini M.S.

Signature

Witness 2:

S. Patil

Name: Smt. Rohini Patil

Signature

Integrated College MOU

01-12-2021



College MOU

MOU is between

MES Institute Of Management.
#25/1 Vidya Vihar, 17th Main, Rajajinagar,
Bengaluru, Karnataka-560010.

and

NICT Computer Education Pvt Ltd
Authorise Training / Assessment / Associate of



Supreeth Garla
Director

NICT Computer Education Pvt Ltd
52, "Bhagavathi Towers", 33rd Cross,
4th Block Jayanagar, Bangalore – 560 011.
Mobile: +91 9686227070
Email:supreeth142@gmail.com



NICT Computer Education Pvt Ltd

An ISO 9001:2015 Certified Organization

Registered under Government – Dept of Collegiate Education

Authorized Assessment / Training / Sales Partners of: Tally, Microsoft, Corel, AutoDesk, SAP, Amazon, TCS and Kotak

Email: info@nictcomputereducation.com Mobile: +91 7676212345

Profile of NICT Computer Education

About NICT

NICT was established in the year 1996 at Bangalore, to impart high quality IT Education at an affordable cost.

NICT has 14 Training Centers in Bangalore and 40+ training centers across India.

NICT is associated with more than 80 colleges in Bangalore.

NICT is an ISO 9001:20015 Certified Organization and official training / assessment / sales / education / Placement / Internship partners of Tally, Microsoft Office, Autodesk, COREL, SAP, TCS, AMAZON, Kotak and several others.

NICT is registered under Government of Karnataka, Department of Collegiate Education.

NICT expertise is not limited to IT Education but also extended to Digital Marketing, Soft Skills, Hardware & Networking, Multimedia & Animations, SAP, Ethical Hacking, Internships, Live Projects for BCI, MCA

Tally Education Pvt Ltd (TEPL), established under the purview of Tally Solutions (the creators of Tally), intends to empower the current and next generation employees to contribute in a greater measure to their work, TEPL envisions to be premier solution provider for all manpower related challenges of SME and MNC Companies.

Microsoft Office Certification gives the students the tools to build a brighter future. Students gain valuable Microsoft Office Computing Skills and achieve industry-recognized certification. This assures employees of the student quality and differentiates your students from other students.



NICT Computer Education Pvt Ltd

An ISO 9001:2015 Certified Organization

Registered under Government – Dept of Collegiate Education

Authorized Assessment / Training / Sales Partners of: Tally, Microsoft, Corel,

AutoDesk, SAP, Amazon, TCS and Kotak

Email: info@nictcomputereducation.com **Mobile:** +91 7676212345

1. PROGRAM OBJECTIVES

To provide Verifiable Certificate Courses to the Students and bridge the gap between the College Education and ever changing Industry Requirements. Also provide Internship to students.

2. DELIVERY METHODOLOGY

Using Licensed software and training the students with online and offline training methodologies using computer systems. Students will be exposed to real time case studies and Industry Assignments.

3. RESOURCE PERSONS

NICT has 60+ resource persons having 5+ years of experience in training the students in Tally, SAP, MS Office, Digital Marketing, Google Certificate Assessments, Python and other programming Languages.

4. TRAINING TIME-TABLE

Trainers will be available 5 minutes before the commencement of the training and will be available as per the college Time-Table.

5. COURSE CONTENTS

Detailed course syllabus is enclosed for your perusal and the syllabus has been designed as per the Industry requirements, however the college is at its discretion to add/edit the syllabus or contents as per their requirements. Detailed syllabus is enclosed herewith.

6. NICTS MOBILE EDU APP

Every student gets access to the Latest course materials from NICT Mobile App, these will be available to the student along with the Assignments and notes which will be shared in the class room.

7. ASSESSMENT

Every student will undergo an ONLINE assessment to evaluate and get Certified in the college campus.

8. OUTCOME ASSESSMENT PLAN

Every Student gets a Verifiable Certificate issued by Tally, Microsoft, SAP, Google, TCS, IIT Bombay and etc in the college campus. Students will be eligible for Internship and will also access the Placements on NICTs Mobile Application.



NICT Computer Education Pvt Ltd

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Authorized Assessment / Training / Sales Partners of: Tally, Microsoft, Corel, AutoDesk, SAP, Amazon, TCS and Kotak

Email: info@nictcomputereducation.com Mobile: +91 7676212345

MOU is between:

NICT Computer Education Pvt Ltd, represented by its Director Mr. Supreeth Garla having its office at # 52, "Bhagavathi Towers", 4th Cross, 33rd Cross, 4th Block Jayanagar, Bangalore – 560 011, Karnataka, INDIA.

Mobile: +91 9686227070

Email: kirankumar@nictcomputereducation.com

Phone: +91 80 22443347 / 41210488

and:

MES Institute of Management, Represented by the Principal Dr. S. Sharada having college situated at #25/1, Vidya Vihar, 17th Main, Rajajinagar, Bangalore – 560 010.

Date of the MOU given on: as mentioned on the first sheet of the MOU

Name of the MOU: Integrated College MOU.

NICT Commitment:

NICT will provide quality training by providing experienced trainers along with NICT Co-branding with college Logo. It is the responsibility of NICT to give proper training and making sure all the students clear the exams and get certified. Exams are online and will be conducted in the college campus using Internet & Computer Lab. NICT will take the Feedback from the students and share the same to the college.



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An ISO 9001:2015 Certified Organization

Registered under Government – Dept of Collegiate Education

Authorized Assessment / Training / Sales Partners of: Tally, Microsoft, Corel, AutoDesk, SAP, Amazon, TCS and Kotak

Email: info@nictcomputereducation.com Mobile: +91 7676212345

Program Course Details, Fee and Duration: GST of 18% is inclusive on all the courses.

Sl. No	Course Name	Duration	Fee
1	360 Degree Financial Modelling	30 hours	Rs 2,500/-
2	python	30 hours	Rs.2,200/-

Payment Terms:

50% before commencement of the course
50% after completion of 50% of the course
Payment by Account Payee cheques only in favour of
M/s: NICT Computer Education Pvt Ltd.

PAN No: AABC2186N

GST No: 29AABCN2186N1ZY

NICT BANK DETAILS

Name of Account (as in Bank): NICT Computer Education Pvt Ltd

Bank: HDFC Bank Ltd

Branch: Jayanagar

A/c: No: 50200041255155

IFSC Code: hdfc0000261



NICT Computer Education Pvt Ltd
Mr. Supreeth Garla – Director.

Date:

Authorized signatory of College
PRINCIPAL

MES Institute of Management

Rajajinagar, Bangalore - 560 010

Date:



stocktale

Sagar U.S
Founder & Course Director

📍 : #58, 4th Main, 18th Cross, Malleshwaram, Bangalore - 55

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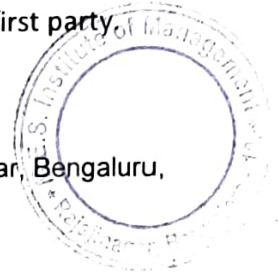
🌐 : www.iamstocktale.org | 📱 | 📺 | 📷 | iamstocktale

Memorandum of Understanding

This MOU is for the year academic year 2022/23 by and between **STOCKTALE**, No.58, Shringhar, 4th Main, and 18th Cross Malleshwaram, Bangalore – 55 hereby as first party

And

Mes Institute of Management, Vidyavihara, 25/1, 17th Main, 2nd Block, Rajajinagar, Bengaluru, Karnataka 560010 hereafter called as Second Party.



This Memorandum of Understanding (MOU) sets for the terms and understanding between **Mes Institute of Management & STOCKTALE** for Value added course on (Stock Markets) for UG

Background:

STOCKTALE are the Pioneer's in the Stock Markets training organisation from the last one decade. We have covered around 45000 plus people across various streams including Chartered Accountants, Lawyers, IT Professional, Corporate Officials, Management students and many more throughout the state led by course director Mr. Sagar U.S

Mes Institute of Management is a leading and prestigious college in Karnataka over 6 decades running.

Purpose:

The Program will cover imparting skills on stocks market which would help students to

- A) Get a Job
- B) Be an Investor /Trader
- C) Be an Entrepreneur

The above goals will be accomplished by undertaking the following activities:

- **Stocktale** will be planning and executing technical classes and training program to all the registered students.



stocktale

Sagar U S
Founder & Course Director

📍 : #58, 4th Main, 18th Cross, Malleshwaram, Bangalore - 55

☎ : +91 973 11 99 114 | ✉ : sagarus@iamstocktale.org

🌐 : www.iamstocktale.org | 📱 📷 🐦 iamstocktale

Duration for the Program:

30 Hours

Fees: 750 RS per Student



Prior Approvals:

- All the programs and Strategy should be properly planned and prior written request should be taken between the both the parties.

This MOU is at will and may be modified by mutual consent from both the parties. This MOU Shall become effective upon signature by the authorized officials from both the parties and will remain in effective upon signature by the authorized officials from both the parties and will remain in effect until modified or terminated by any one of the parties by mutual consent. In the absence of mutual agreement by the authorized officials from both the parties this MOU shall end on one year from the date of this MOU.

Confidentiality:

- The First Party and Second Party agree to hold in confidence all information / data designated by both the parties as being confidential which is obtained from either party and created during the performance of the MOU and will not disclose the same to any third party without written consent of the other party.
- The above confidential clause under this MOU excludes the information / data possessed by either parties before entering into this MOU or independently developed and / or information already available through public domain.

Signed in Duplicate:

This MOU is executed in duplicate with each copy being an official version and having equal legal validity. By signing below, both the parties, acting by their duly authorized persons, have caused this memorandum of understanding to be executed, effective as of the day and year first above written.



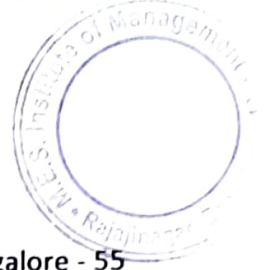
stocktale

Sagar U S
Founder & Course Director

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Contact Information

First Party: **Stocktale**

First Party Representative: **SAGAR U.S.**

Position: Course Director

Address: No.58, Shringhar, 4th Main, 18th Cross Malleshwaram Road, Bangalore - 55

Mobile No: 09731199114

E-Mail: sagar.us09@gmail.com

Second Party: **MES COLLEGE OF ARTS, COMMERCE & SCIENCE**

Second Party Representative: **Principal**

Address: Vidyavihara, 25/1, 17th Main, 2nd Block, Rajajinagar, Bengaluru, Karnataka 560010

First Party

For Stocktale

Sagar U.S. **STOCKTALE**

Authorised Signatory

Date : 18/01/2022

Second Party

Principal

MES Institute of Management
Rajajinagar, Bangalore-560 010



stocktale

Sagar U.S
Founder & Course Director

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Annexure -1

Resource Persons Profile

Mr. Sagar U.S –Program Director



MBA

Founder – Stocktale -Story of Bulls, Bears & Me

ussagar.org – 50,000 Subscribers Reach

ussagar.substack.com

About Me

Trainer, Trader, Entrepreneur, Motivational Speaker, Reader, Writer & Blogger

Vision

To Create 1 Million Superstar's Entrepreneur

Achievements

Resource Person – Bombay Stock Exchange (BSE)

Resource Person – Central Depository Services India Limited (CDSL)

Ex Columnist – Kannada Prabha



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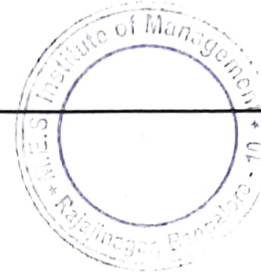
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TV Guest Speaker – Suvarna News 24*7, Praja TV, Samaya TV

Reach – ussagar.org

Qualification

MBA



Soulful Project (Society Development)

General Secretary - Dr. APJ Kalam Foundation (Delhi)

Milestones Covered

Investor Awareness program reached to 60,000 Investor across India

Certificate Program Conducted in B -School & UG

- JAIN CMS -B SCHOOL
- MES Degree College of Arts, Commerce & Science,
- Seshadripuram Institutions,
- MS Ramaiah College of Arts Science & Commerce,
- National College,
- Soundarya Institutions
- ASC Degree College,
- CIMS- B School
- MLA Academy of Higher Learning,
- KLE Institutions,
- Vivekananda Degree College,



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🌐 : www.lamstocktale.org | 📱 📺 📷 lamstocktale

New Horizon College

Sindhi College

Presidency College

Don Bosco Institute of Management

Dayananda Sagar College & Many More



Annexure 2 -Program Contents, Duration & Fees

1. Fundamental of Stock Markets

To master stock markets, it is imperative to understand how stock markets work in real-time.

This module will help you to know

- Which Markets to trade
- What Products to trade – Equity & Index
- How to Use Margins for different products
- Timeframe to be decided
- Style of trading – Intraday & Delivery
- Which Broker to Select

2. Price & Volume Analysis

- How derivatives contract works & their basics understanding
- Price Analysis
- Open, High, Low, close & Average Analysis
- Daily Analysis Patterns
- Weekly, Monthly, Quarterly & yearly Strategies
- Volume Analysis



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Sagar U S
Founder & Course Director

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- Time Analysis
-
- ### 3. Events & News Interpretations
- Events From January to December
 - Pre & Post Budget
 - Quarterly Results Pre & Post
 - IIP, Inflation, Automobile, Aviation, Telecom, Core Sector Data
 - PMI Manufacturing & Service data, Forex reserve
 - Current account & fiscal deficit
 - Monsoon, Parliament sessions, Elections
 - Natural Disasters, Scams & Corruption
 - Many more current affairs events
-
- ### 4. Risk Management
- How much to buy & sell in uptrend, downtrend & sideways
 - How much margins to use
 - Stop loss strategies
 - Entry & Exit Strategies
 - How to prepare before and after the markets
 - How to monitor and experience the trading positions



Sagar U S
FOR STOCKTALE
Sagar U S
Authorised Signatory



www.ethnus.com

ETHNUS CONSULTANCY SERVICES PRIVATE LIMITED

No.151/17/1, SST Chambers, Second Floor, 36th Cross Road, Jayanagar 5th Block

Bangalore 560041 India | info@ethnus.com | www.ethnus.com

ETHNUS
MEMORANDUM OF UNDERSTANDING

Memorandum of Understanding

This **Memorandum of Understanding** (hereinafter referred to as the "MoU" which term will include made at **Bangalore** on **30th May 2022**).

M/s. **Ethnus Consultancy Services Private Limited** having its registered office at **No.151/17/1, SST Chambers, Second Floor, 36th Cross Road, Jayanagar 5th Block, Bengaluru 560041**, hereinafter referred as the "COMPANY", which expression shall unless repugnant to the context mean and include his/ their/its successors-in- interest, representatives, nominees, executors, administrators and assigns through its Authorized Signatory **Badrinath Lingaraju**.

AND

MES Institute of Management, having its registered office **Vidyavihara, #25/1, 17th Main, 2nd Block, Rajajinagar, Bangalore - 560010** "**PROGRAM PARTNER**", which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include the successors and permitted assigns & the Entities of the Program Partner, as well as divisions, subsidiaries and affiliates of and their successors and assigns through its Authorized Signatories

1. Dr. Sharada S

The **Company** and the **Program Partner** are collectively referred to as the "**Parties**" and individually referred to as a "**Party**".

NOW THEREFORE, in consideration of the proposals submitted by the company, mutual discussions, promises and undertaking herein contained and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree as follows:

1. Objective:

Create greater employable opportunities for students through specified job-related skill development training & placement support.

2. Scope of work of the Company based on Project

- a. Conduct program awareness seminars
- b. Conduct pre – evaluation of the interested candidates and enroll suitable candidate
- c. Prepare calendar for training delivery in concurrence with program partner
- d. Conduct 10-100 hours of online training.
- e. Assessments post training by Ethnus.
- f. Organize Job Melas/ Interviews and issue offer letters to the selected candidates

Badrinath Lingaraju





ETHNUS CONSULTANCY SERVICES PRIVATE LIMITED

No. 15/1/111, SST Chambers, Second Floor, 50th Cross Road, Jayanagar 5th Block
Bangalore 560041, India | ethnus@ethnus.com | www.ethnus.com

CIN: U52222KA2012PT0054857

3. Scope of work of the Program Partner based on the project

- a. Provide time, suitable office space and other related facilities for conducting program awareness, seminars, pre-evaluation of candidates, third party assessments and Job Melas / Interviews.
- b. Prepare venue for the training delivery as per the calendar shared by the Company with the prior consent of the program partner.
- c. Provide classrooms, computer labs and other facilities for training delivery without detrimental to the normal work of the university.
- d. To ensure at least 90% of attendance of each such enrolled candidate for the program and the students will be advised to attend the program compulsorily.
- e. Organize Felicitation Ceremony for the Certified and/or placed candidates.
- f. There shall not be any financial liability on the part of the program partner.

4. Contract Duration

This MoU shall be effective from the date mentioned above and will be effective for a period of one (1) year, unless terminated earlier as per Clause 6 of the agreement

5. Commercials

The Nasscom Foundation project is being offered by the Company to the Program Partner **free of cost**.

Company is not liable to pay any amount whatsoever to the Program Partner for any of the services provided by Program Partner towards conducting the program

6. Termination

Program Partner may terminate this MoU for its sole convenience only on completion of the ongoing project.

The Company may terminate this Agreement for its sole convenience only on completion of the ongoing project and has to communicate the same in writing/e-mail to the Program Partner. In such event Program Partner shall cease work immediately after receiving notice from the Company unless otherwise advised by the Company.

7. Placement of Candidates based on the project

Neither parties shall be responsible for the guaranteed placement of the candidates.

8. General

Both the parties agree that it is a skill development initiative and placement of all the trained candidates is not a guaranteed outcome from this MoU. This MoU can be amended on mutual consent in writing by both the parties.

The Program Partner upon signing this MoU will continue to provide the service without any change or alteration in the facilities as mentioned in para 3 of page 2 of this MoU.

This MoU shall be governed by the Arbitration and Reconciliation Laws of India and is subject to Bangalore Jurisdiction.

Badrinath Sanyal



ETHNUS

ETHNUS CONSULTANCY SERVICES PRIVATE LIMITED

No. 15/1/11, SST Chambers, Second Floor, 36th Cross Road, Jayanagar 5th Block,
Bangalore 560041, India | contact@ethnus.com | www.ethnus.com

CIN: U52922KA2011PT10054851

In witness whereof, the parties hereto have executed this MoU as of the date first set forth above.

We will agree to abide by the terms and conditions stated in this document.

Badrinath Lingaraju

Company Authorised representative

Date: 30th May 2022

In the presence of Witness

Harini M.S.

Name: HARINI M.S

Date: 30th May 2022

Sharada S

Principal
Program Partner Authorised
representative
M.S. Institute of Management,
Rajajinagar, Bangalore-560 010

Date: 30th May 2022

Sushmita V

In the presence of Witness

Name: SUSHMITHA V

